

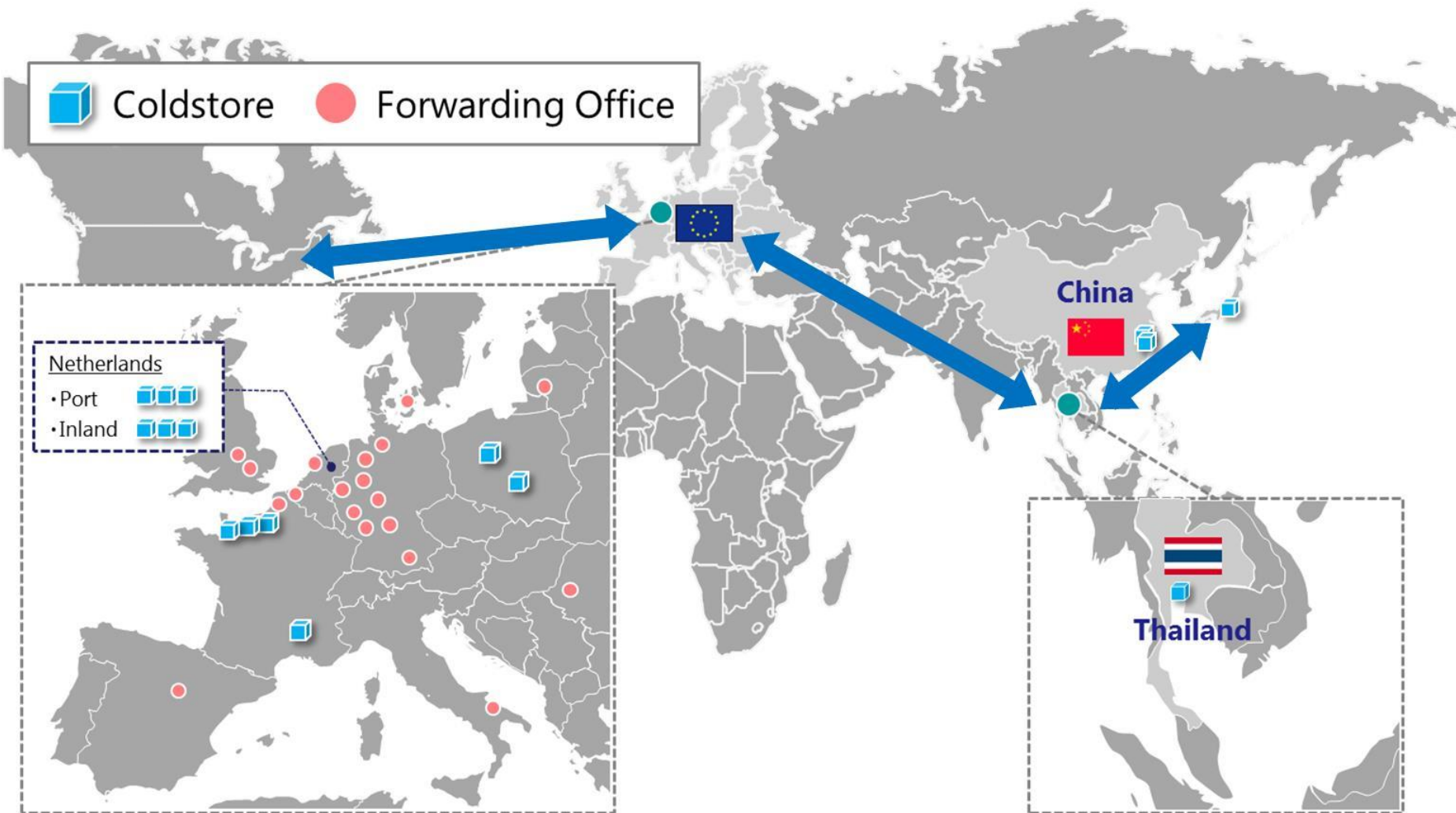


Nichirei's Experience in building Efficient Cold Chain in Asia and Europe

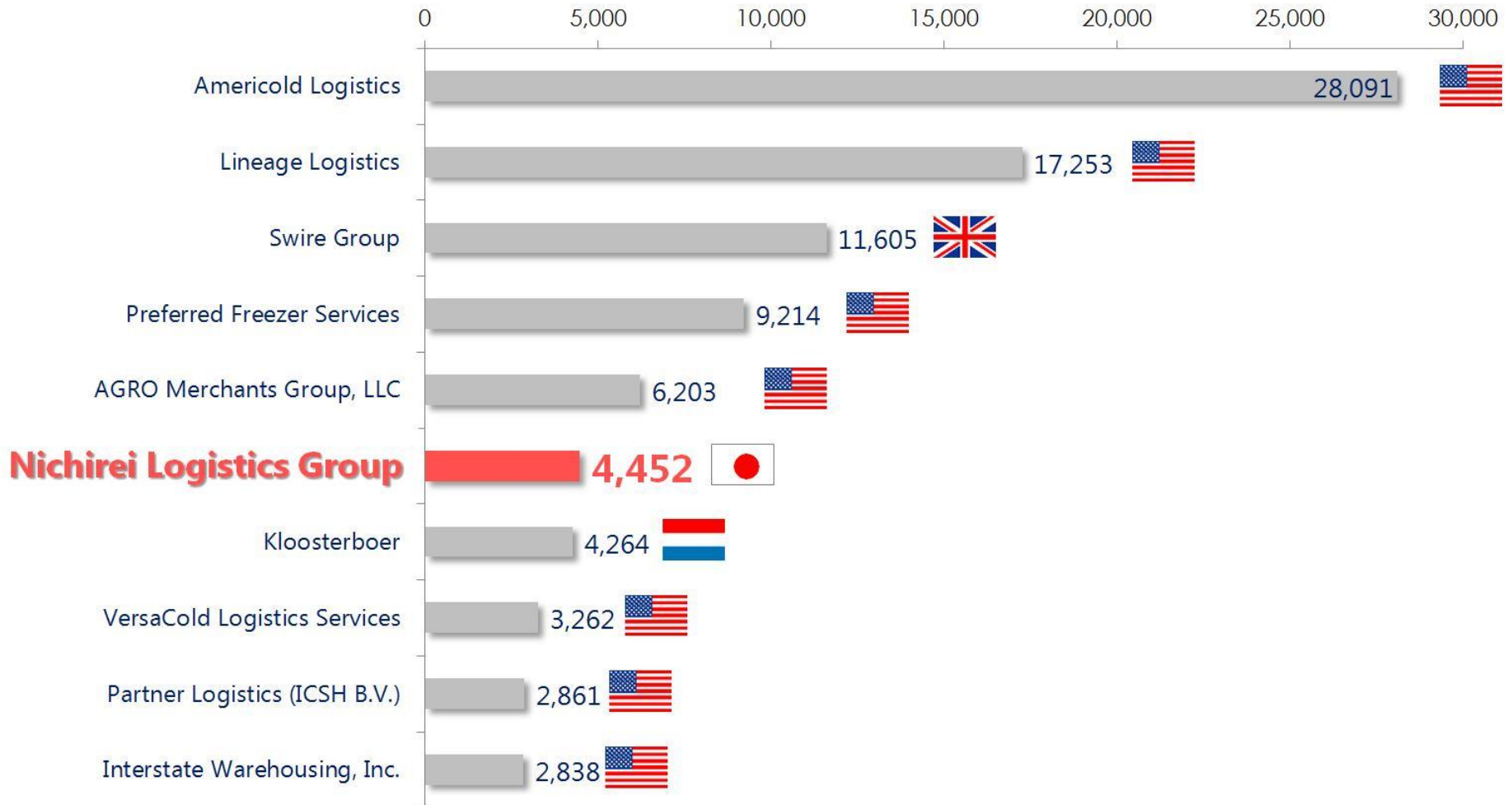
Nichirei Logistics Group Inc.
Overseas Business Development Division

Presenter: Motoyuki Hazu, Executive Officer

➤ Our Global Operation



➤ Global Coldstore Capacity Ranking (1000m3)



Source : Report by International Association of Refrigerated Warehouse 2016

➤ Our European History

1988 Foundation **Nichirei Holding Holland (NL)**

Acquisition **Eurofrigo (NL)**

1989 Acquisition **Thermotraffic GmbH (DE)**

Acquisition **Thermotraffic Holland (NL)**

1990 Acquisition **HIWA (NL)**

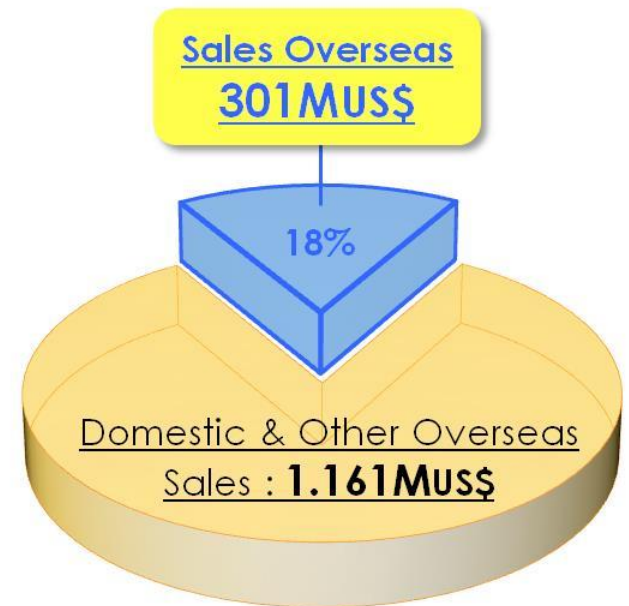
2004 Acquisition **Frigo Logistics (PL)**

2009 FL's new coldstore in **Radomsko (PL)**

2010 Acquisition **Godfroy (FR)**

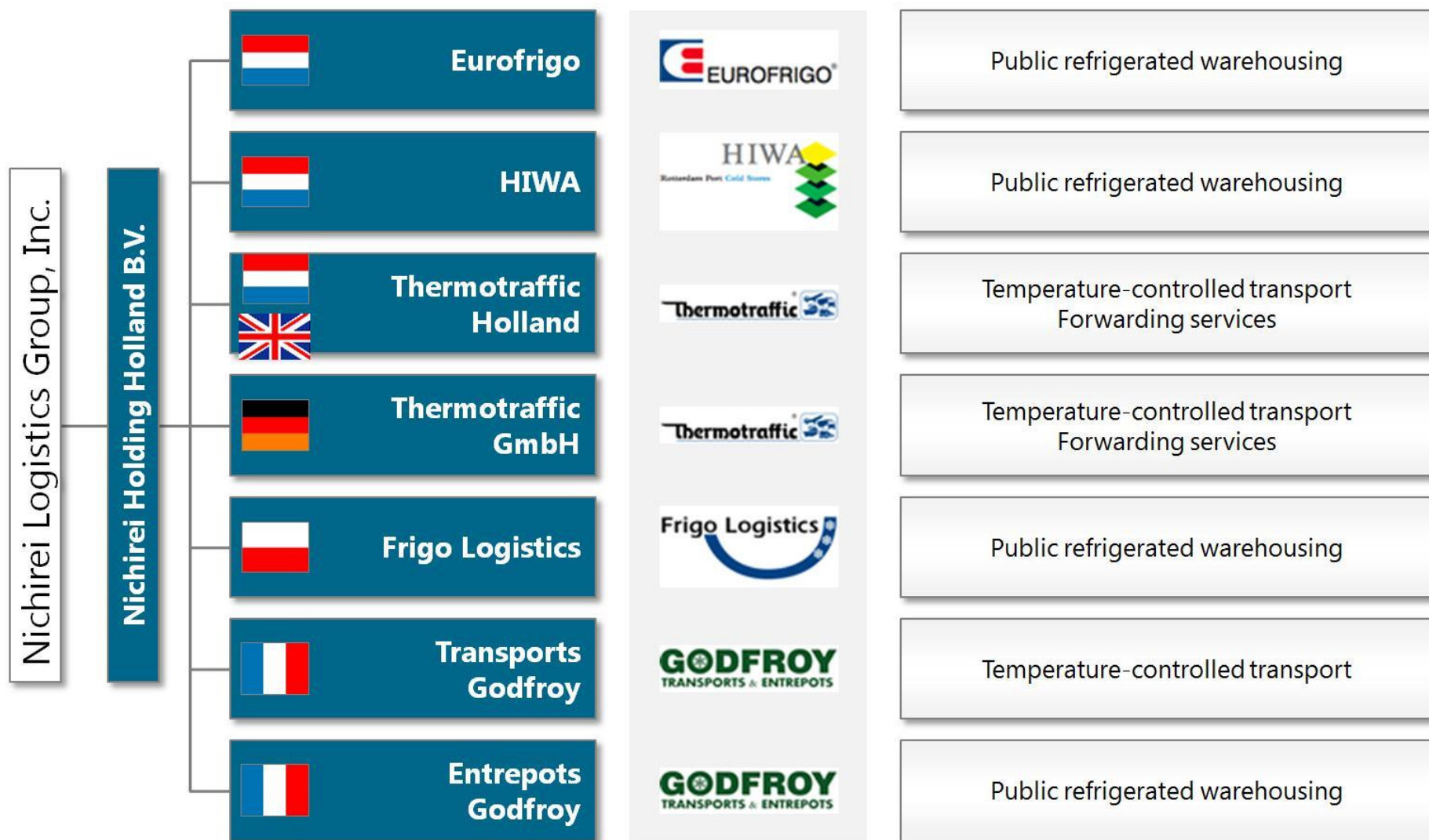
2014 GF's new coldstore in **Lyon (FR)**

2014 Acquisition UK Forwarding Business (UK)
→ **Thermotraffic UK**



Nichirei Logistics Group
FY 2015 Net Sales : **1,642MUS\$**

* 31 Mar 2016 Exchange Rate : 112.58JPY/US\$



Public refrigerated warehousing

Public refrigerated warehousing

Temperature-controlled transport
Forwarding services

Temperature-controlled transport
Forwarding services

Public refrigerated warehousing

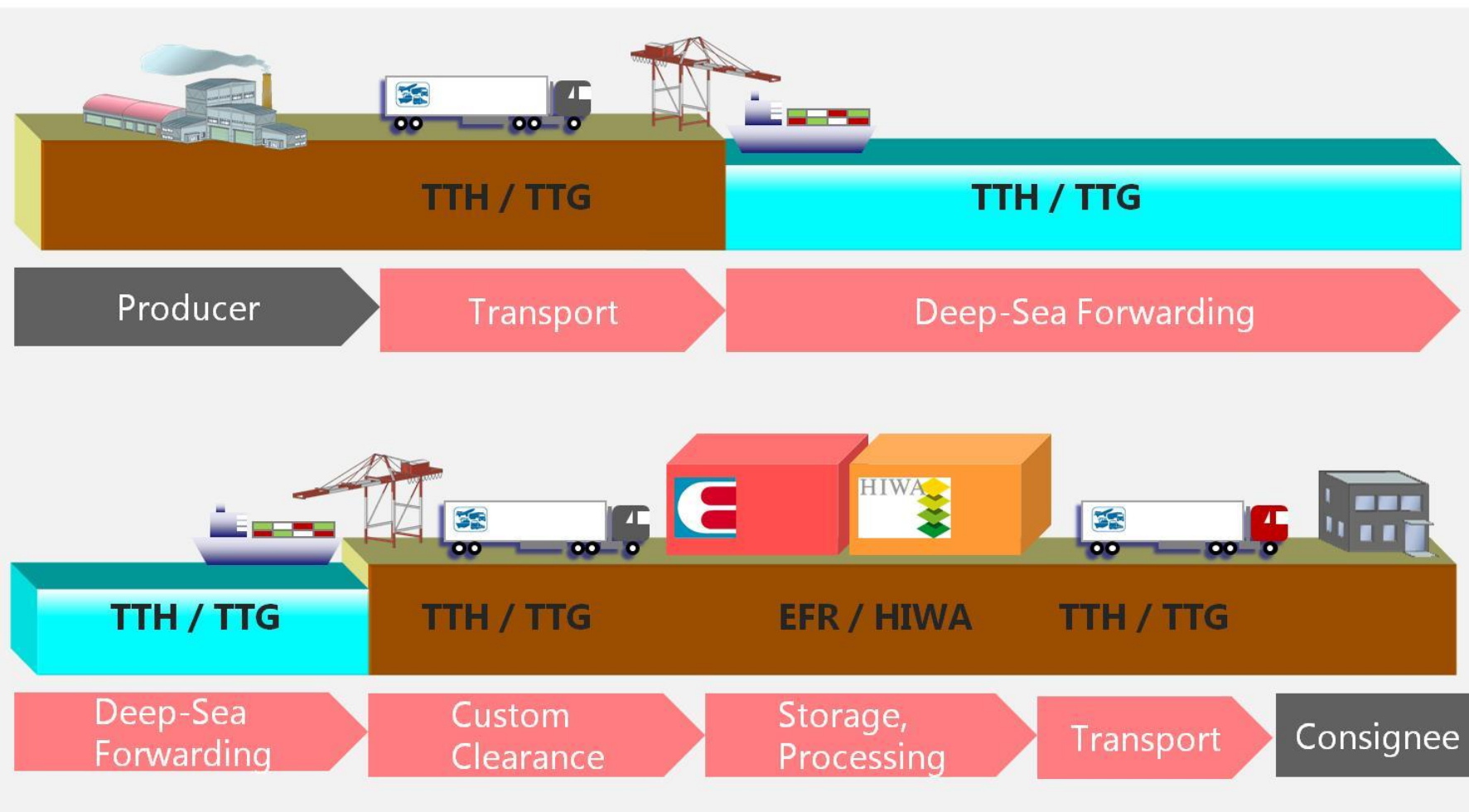
Temperature-controlled transport

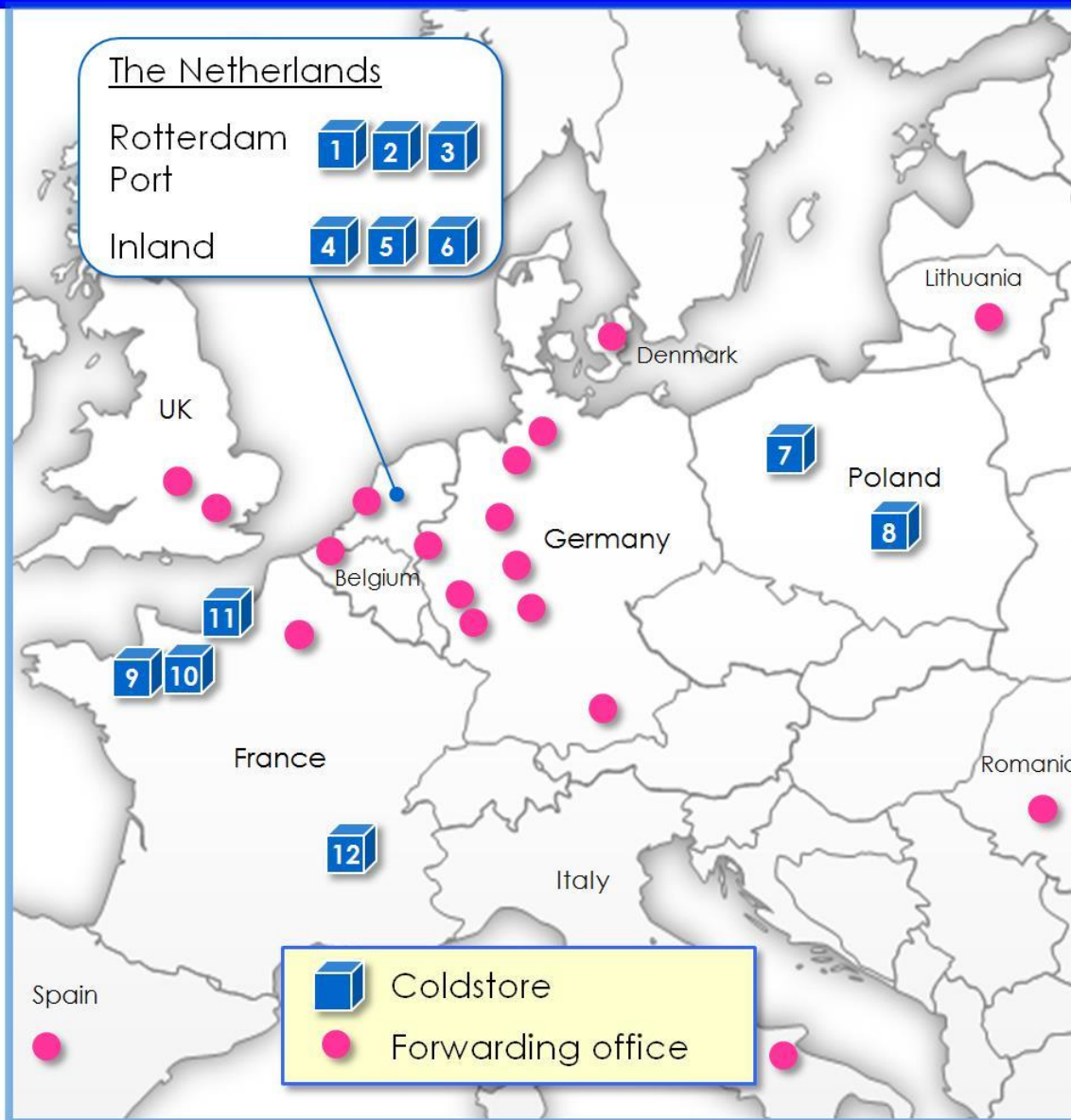
Public refrigerated warehousing

➤ Our European Business Model

 NICHIREI LOGISTICS GROUP INC.

Complete International Cold Chain





Strategic Location

Eurofrigo <i>(Netherlands)</i>	1	Eemhaven	120.000 m ³
	2	Maasvlakte	155.000 m ³
	4	Venlo 1	107.000 m ³
	5	Venlo 2	150.000 m ³
	6	Roermond	140.000 m ³
	HIWA <i>(Netherlands)</i>	3	IJsselhaven
7		Znin	75.000 m ³
Frigo Logistics <i>(Poland)</i>	8	Radomsko	136.000 m ³
	9	Carpiquet	37.000 m ³
Godfroy <i>(France)</i>	10	Colombelles	42.000 m ³
	11	Le Havre	20.000 m ³
	12	Lyon	19.000 m ³

TOTAL 12 Coldstores 1.391.000 m³

Thermotrafic Group

Germany	Holland	Belgium
UK	France	Lithuania
Denmark	Romania	Spain
Italy		

TOTAL 10 Countries 19 Offices

➤ EUROFRIGO (Rotterdam) 1

 NICHIREI LOGISTICS GROUP INC.

History

1978 Founding of Eurofrigo B.V.

1988 Acquired by Nichirei

2012 Merger with Eurofrigo Venlo B.V.

Coldstores

	Capacity (m3)	Capacity (pll)
Eemhaven	120,000	32,000
Maasvlakte	155,000	37,500
Total	275,000	69,500

Location



Features

- Located in Rotterdam, the greatest port in Europe.
- More than 25 years cold store knowledge.
- Mainly handling cargoes into and out of Europe.
- Eurofrigo operates 4 officially approved EU Sub-Inspection-Posts (Check points).

*Under the EU regulations, various products require a veterinary (meat & fish) or phytosanitary (fruit & plants) inspection upon import into the EU.



➤ EUROFRIGO (Rotterdam) 2



← Eemhaven DC
Maasvlakte DC →



Veterinary
Check Point

Phytosanitary
Check Point





History

1989 Founded as Eurofrigo Venlo B.V.

2012 Merger with Eurofrigo B.V.

Coldstores

	Capacity (m3)	Capacity (pII)
Venlo 1	107,000	18,400
Venlo 2	150,000	27,600
Roermond	140,000	23,800
Total	397,000	69,800

Location



Distances to Venlo

Rotterdam	190 km
Antwerp	160 km
Bremerhaven	380 km
Hamburg	420 km
Düsseldorf	55 km
Köln	85 km
Frankfurt	280 km
München	700 km

Features

- Located in Limburg, one of the most important crossing point in Europe.
- Handling any kind of temperature controlled product, including plastics and pharmaceuticals.
- Eurofrigo also offers several value-added services, i.e. processing activities of special plastic materials.



History

- 1990** Acquired by Nichirei
- 1993** Expansion of the facility (27.000 tons)
- 1998** Expansion of the facility (4.000 tons)
- 2000** Expansion of the facility (15.000 tons)
- 2008** Expansion of the facility (19.000 tons)
- 2012** Expansion of the facility (9.000 tons)

Coldstores

	Capacity (m3)	Capacity (ton)
Ijsselhaven	390,000	157,000

Location



Features

- Specializing in the handling and storage of fruit juices and concentrates.
- More than 60% of the juices and concentrates packed in drums or bins and destined for Europe is handled and stored at HIWA Rotterdam.
- Processing, de-drumming, tank trucks filling, blending and drum filling.





Overview



Coldstore





History

- 1983** Founding of Thermottraffic GmbH
- 1987** Founding of Thermottraffic Holland BV
- 1989** Acquisition by Nichirei
- 2004** Founding of Thermottraffic Belgium (Subsidiary of Thermottraffic Holland)
- 2014** Founding of Thermottraffic Strowmar (UK Subsidiary of Thermottraffic Holland)

Organization

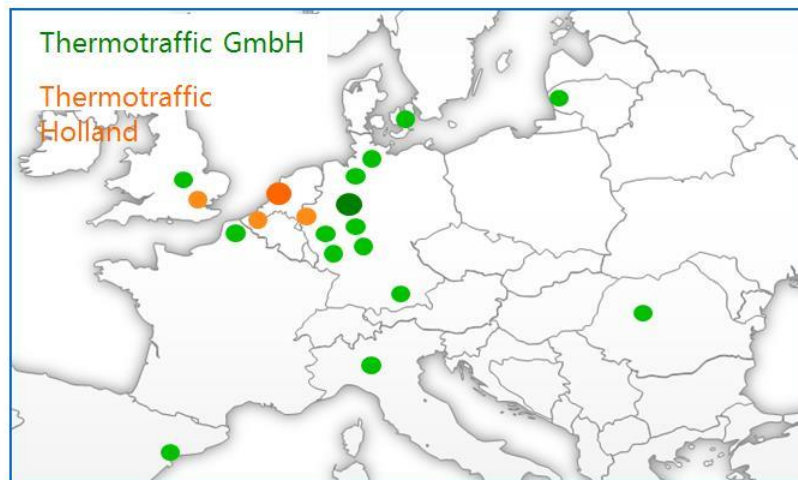
Thermottraffic Holland BV

Headquarters	Rotterdam	(Netherlands)
Subsidiary & Branches (3)	Venlo	(Netherlands)
	Antwerp	(Belgium)
	Rainham	(UK)

Thermottraffic GmbH

Headquarters	Versmold	(Germany)
Subsidiary & Branches (14)	7 Branchis	(Germany)
	Arras	(France)
	Bedford	(UK)
	Klaipeda	(Lithuania)
	Tarnaveni	(Romania)
	Barcelona	(Spain)
	Vimodrone	(Italy)

Location



Features

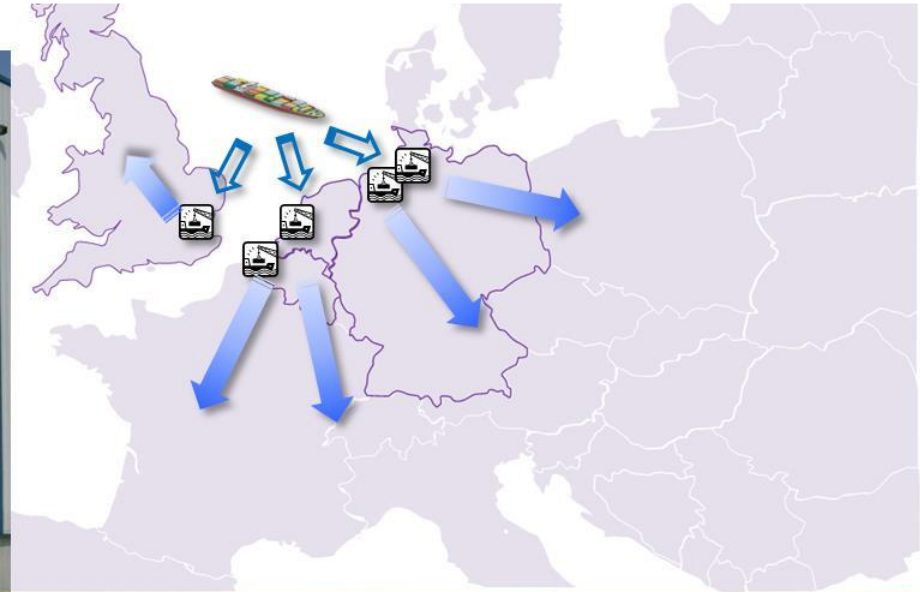
- Specialized in the freight forwarding and bespoke logistics solutions of temperature controlled goods both for food and non-food sectors.
- Transport to all countries in Europe, North Africa as well as the Near and Middle East.
- Thermottraffic offer the complete cool chain logistics package with shipping, trucking, import / export clearance and cold storage all under one roof.



Thermottraffic 2



N NICHIREI LOGISTICS GROUP INC.



History

2001 Founding of Frigo Logistics Sp. z o.o.

2004 Acquired by Nichirei

2009 New coldstore in Radomsko

Coldstores

	Capacity (m3)	Capacity (pll)
Znin	75,000	14,000
Radomsko	136,000	27,000
Total	211,000	41,000

Location

Poland



Features

- Both cold stores ideally located for efficient distribution network by temperature-controlled trucks countrywide.
- Frigo Logistics service to a client port-portfolio including local & international producers, medium-large wholesalers, and major market retail players.



➤ Frigo Logistics Sp. z o.o. 2



History

- 1974** Founding of Transports Godfroy
- 1986** Founding of Entrepots Godfroy
- 2004** Founding of Entrepots Du Plateau
- 2005** Founding of Entrepots De L'Ocean
- 2010** Acquired by Nichirei
- 2013** Founding of Entrepots Godfroy (Merger of 3 warehousing companies)

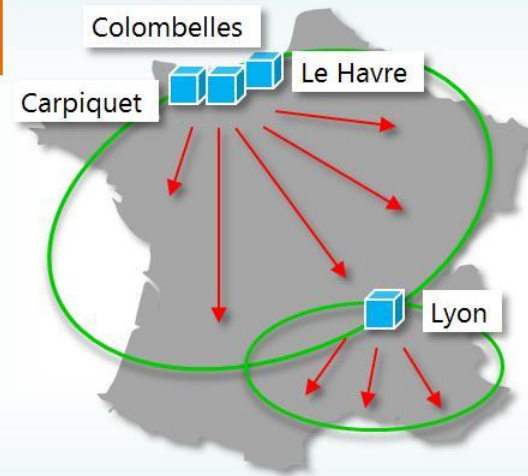
Coldstores

	Capacity (m3)	Capacity (pll)
Carpiquet	37.000	6.200
Colombelles	42.000	7.800
Le Havre	20.000	4.000
Lyon	19.000	4.000
Total	118.000	22.000



Location

France



Features

- Transports Godfroy is based in Carpiquet at Normandie of France. The company operates delivery to the whole areas of France.
- Owns four distribution centers in France, and handles mainly frozen foods, fishery products and processed marine products.



History

- 2004** Founding SHANGHAI FRESH LINE EXPRESS
- 2013** Starting 2nd warehouse (F/C) operation
- 2014** Starting Dry Cargo operation

Capital Structure

Nichirei Logistics Group Inc.,	82.39%
Shanghai Jiaoyun Rihong International Logistics Co.,Ltd	17.61%

Warehouse

Total Capacity in Tons 11,059 tons



Location



Features

- Storage and Distribution services for mid/downstream customers in Shanghai area
- Offering High Quality Logistics services with consolidating three different temperature ranges (Dry-Child-Frozen)



▼ Logistics for CVS

We offer one-stop service and help our customers to reduce their cost and work.



▼ Coldstorage

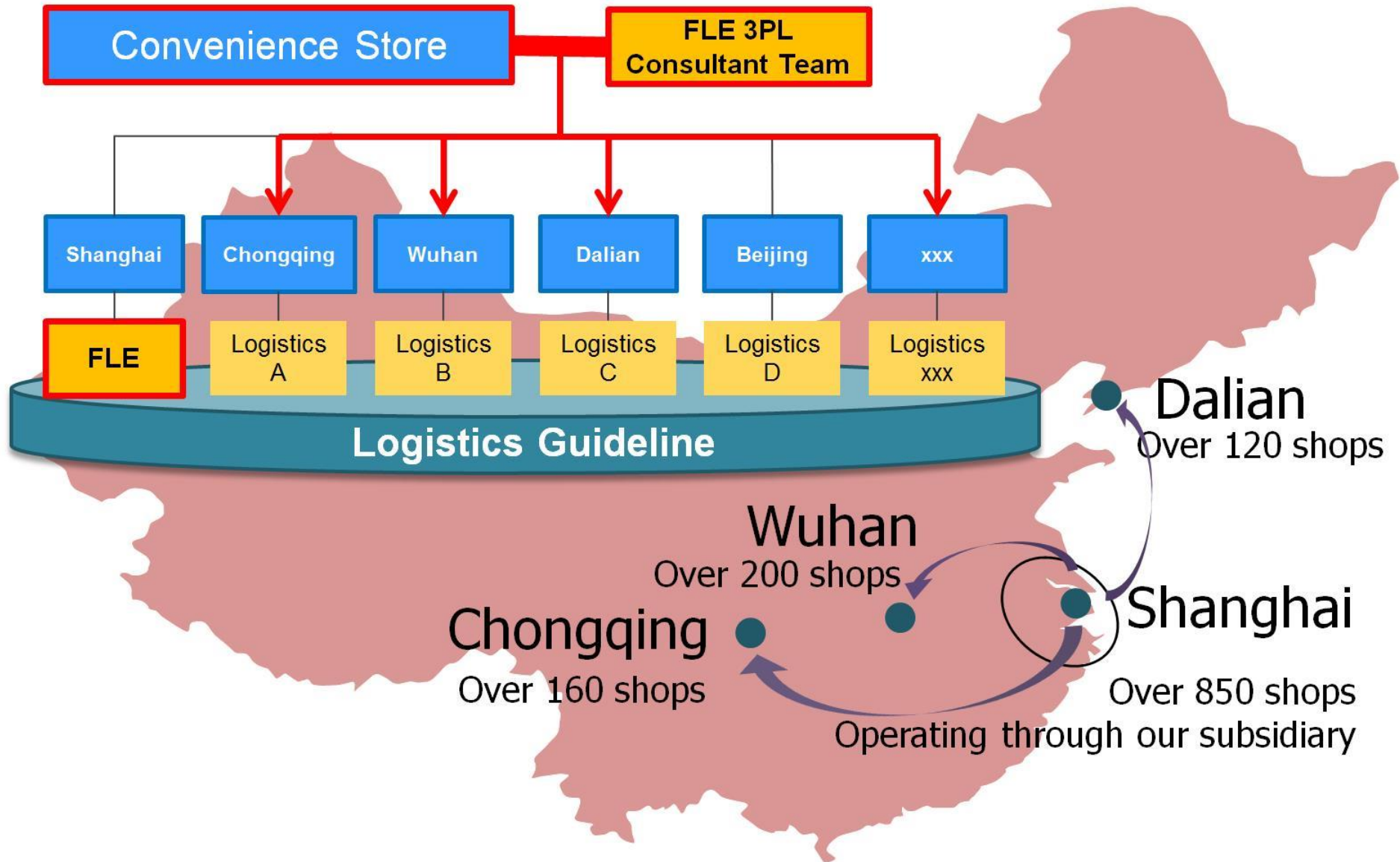
We offer storage and delivery service mainly to Japanese restaurants, manufacturers and wholesalers.

▼ Distribution

In addition to delivery to the Shanghai city area, we transport to the neighboring cities and long distance destination.



➤ 3PL in China





History

- 2013** Founding of SCG Nichirei Logistics Co.,Ltd.
Beginning Transportation Business
- 2014** Beginning Warehouse Business
- 2016** Acquisition of Est No

Capital Structure

SCG Logistics Management Co.,Ltd.	51%
Nichirei Logistics Group Inc.,	49%

Coldstore

Capacity in Tons 22,800 tons



Location





▼ Location

Accessible to the centre of Bangkok, major ports, manufacturers.



▼ Facilities

Installed some mobile racking system.



▼ EST No.

Acquired the license for exporting poultry cargos.



▼ Own trucks

Own 12 trucks equipped with GPS & monitoring them 24 hours

Nichirei's Experience in building Efficient Cold Chain in Asia and Europe



Thank You for Your Attention!